

# Apollo: One Screen. Eight Vendors. Every Room.

Without it: chaos, vendor blame, and a CEO walking into a dead room. With it: every failure caught, triaged, and fixed before the first meeting starts.

**A dashboard shows you a room is offline. Apollo fixes it before you notice.**

That's not monitoring. That's operational control.

Without Apollo, this is what enterprise IT looks like: ten vendor portals, ten different alert streams, no prioritization, and three teams pointing fingers when the boardroom camera dies. **Apollo is a decision engine.** It watches every device across every vendor, identifies what needs fixing, prioritizes by business impact, and acts — automatically, before anyone walks into a broken room. Here's exactly how.

## THE DIFFERENCE

### Without Apollo vs. With Apollo

#### WITHOUT APOLLO

##### Dashboard: It tells you. After.

- ✗ Room 4B is down — you find out when a user complains at 9:02 AM
- ✗ 10 vendors, 10 portals, no unified view. Someone has to check them all.
- ✗ Boardroom and huddle space treated the same. Both wait in the queue.
- ✗ Ticket created. Engineer dispatched. Room fixed 4 hours later. Meeting already ruined.
- ✗ Uptime data scattered across 3 systems. No single truth. No defensible report.

#### WITH APOLLO

##### Decision Engine: It acts. Before.

- ✓ Issue detected at 6 AM — resolved before anyone arrives. Nobody noticed.
- ✓ Cisco, Neat, Crestron, Poly, Teams, Zoom, Logitech, Yealink — one screen
- ✓ Smart triage: Boardroom fixed first. Always. Not when the queue clears.
- ✓ Emily executes the fix remotely. No dispatch. No delay. No excuses.
- ✓ One uptime dashboard. Provable numbers. Board-ready reporting on demand.

## Eight Vendor Ecosystems. One Health Signal.

<p><b>Microsoft Teams</b></p> <p>PLATFORM · ROOMS</p> <p>Teams Rooms devices · Surface Hub · MTR health monitoring · Meeting quality signals · Teams Admin API</p>	<p><b>Cisco Webex</b></p> <p>PLATFORM · HARDWARE</p> <p>Webex Control Hub · Webex Devices · Room Series · Board Series · Codec monitoring · xAPI integration</p>	<p><b>Zoom</b></p> <p>PLATFORM · ROOMS</p> <p>Zoom Rooms · Zoom Admin API · Room device health · Usage analytics · Controller monitoring</p>	<p><b>Neat</b></p> <p>HARDWARE</p> <p>Neat Bar · Neat Bar Pro · Neat Board · Neat Pad · Device health · Firmware tracking · Usage reporting</p>
<p><b>Poly</b></p> <p>HARDWARE</p> <p>Poly Studio · Poly G Series · Poly Lens integration · Camera and audio device health · Firmware tracking</p>	<p><b>Logitech</b></p> <p>HARDWARE</p> <p>Logitech Rally · Rally Bar · MeetUp · Device health monitoring · Firmware version management</p>	<p><b>Yealink</b></p> <p>HARDWARE</p> <p>Yealink MVC Series · UVC cameras · Room endpoints · Device connectivity · Firmware and config tracking</p>	<p><b>Crestron</b></p> <p>HARDWARE · CONTROL</p> <p>Crestron Flex · UC engines · Control system health · Room scheduling panels · Device connectivity</p>

**Smart Triage — Not Every Room Is Equal. Apollo Knows That.**

<p><b>PRIORITY 1 — FIXED FIRST. NO EXCEPTIONS.</b></p> <p><b>Boardroom / Executive Suite</b></p> <p>C-suite at 9 AM. A failure here costs more than a week of support tickets — reputationally and financially. It gets fixed before anything else moves.</p>	<p><b>PRIORITY 2 — FIXED NEXT</b></p> <p><b>Large Conference Rooms</b></p> <p>High occupancy. High visibility. All-hands, client meetings, cross-team standups. These can't wait for P1 to clear the queue — they're right behind it.</p>	<p><b>PRIORITY 3 — FIXED IN SEQUENCE</b></p> <p><b>Huddle Spaces</b></p> <p>Lower occupancy, lower business impact. Resolved after P1 and P2 are confirmed operational. Still fixed — just not at the expense of the rooms that matter most.</p>
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ITSM INTEGRATION

## Automatic Ticketing — No Human Required to Open or Close

<p> <b>ServiceNow</b></p> <p>Incidents open automatically on failure. Enriched with device data, room priority, and resolution attempt. Closed automatically when the fix is verified.</p>	<p> <b>Jira Service Management</b></p> <p>Issues raised with full diagnostic context pre-loaded. Engineers arrive informed. Resolution tracked against SLA. Full audit trail — no manual logging required.</p>
<p> <b>FreshService</b></p> <p>Tickets auto-created and enriched with room health data. Priority set by room tier. Closed automatically when Emily confirms the fix is done.</p>	<p> <b>BoldDesk</b></p> <p>Support tickets generated on failure with full device context attached. Automated resolution updates keep your service desk current — no manual logging, no gaps.</p>

<p><b>8</b></p> <p>vendor ecosystems unified on one platform</p>	<p><b>100%</b></p> <p>of resolutions logged with full audit trail</p>	<p><b>3</b></p> <p>priority tiers — boardroom always goes first</p>	<p><b>Real-time</b></p> <p>device health across every room, every vendor, every site</p>
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SEE APOLLO IN ACTION

**Start free — full visibility in minutes, no credit card**

Connect every room. Every vendor. One platform.

**START FOR FREE →**